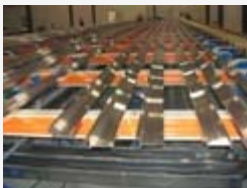


Subject: News from the Central Okanagan Economic Development Commission - June 7, 2010

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Falcon Group of Companies Opens Falcon Aluminum Extrusions Ltd.

The Falcon Group of companies has opened its tenth and most ambitious company. [Falcon Aluminum Extrusions Ltd.](#), the first extrusion plant to open in Western Canada in over 30 years, recently opened in north Kelowna. The company is a joint venture between Falcon, local investors and a Chinese business group.

Aluminum extrusion will be shipped from Kelowna across Western Canada and the northwest United States. The company will employ up to 50 people and potentially spin off hundreds of additional jobs in the Okanagan.



ORIC Kelowna Client Vineyard Networks Lands \$2 Million Deal

Vineyard Networks, one of the first two companies to start up in the ORIC Kelowna technology business incubator, has signed a multi-million dollar deal with European security company Astaro Internet Security.

The contract is worth over \$2 million and represents a major coup for Vineyard whose CEO, Jason Richards, says the company is now 40 percent ahead of growth targets for this year.

Vineyard designs ways for businesses to prioritize their web traffic, ensuring business and mission-critical web use takes priority over things like employee Facebook time. "If you think of it like cars on a highway and the highway starts to get backed up, we're going to ensure the ambulance gets through," Richards says.

While this form of network problem solving is very competitive, Vineyard is targeting a rather specific niche of small to medium-sized businesses that it hopes will set the company apart. Its first deals with Astaro, which will see \$60 million in revenue this year, and Blue Coat Technology which will do \$700 million this year, suggest the company's application has fairly wide potential. Its approach has also caught the attention of Network World. The magazine named this ORIC client among its *Top 10 Startups to Watch* this past January, making it the only Canadian company on the list.

[Click here](#) for more information.



Health and Safety Courses for Food and Beverage

Manufacturers

The BC Food Processors Health and Safety Council is pleased to offer four new and interactive one-day workshops specifically designed for food and beverage product manufacturers.

Topics include:

[Fundamental Principles, Processes and Legislation](#)
Kelowna - June 22

[Hazard Identification and Control](#)
Kelowna - June 23

[Incident Reporting and Investigation](#)
Kelowna - June 24

[Safety Program Building for Small Employers](#)
Penticton - July 21

Contact info@bcfphsc.com to register or for more information.

Business & Technology Investment Attraction Specialist Joins Central Okanagan Economic Development Commission

Ian Wilks, a market, business and project development specialist, has joined the Central Okanagan Economic Development Commission as Technology Attraction Specialist effective June 1st.



Recognized for his leadership in strategic and economic business growth, Ian's experience and skill over the last 22 years were acquired through positioning, leveraging and delivery of some of the world's largest keynote projects including Channel Tunnel, O2 Millennium Dome, Cross London Rail, Coca-Cola Deep River Rock, Daimler Chrysler, Guinness, Vancouver Sky-Train, Vancouver Golden Ears Bridge, Mumbai Airport expansion, Panama Canal, Dounreay Nuclear Decommissioning and the London Olympics.

Ian, his wife Debbie and their three children moved from the United Kingdom to Canada in July, 2007 and on May 16th celebrated the birth of their fourth, Charlie - a great Canadian!

Ian can be reached at (250) 469-6280 or iwilks@investkelowna.com



Building a Strong Tech Community One Step at a Time

metabridge is an initiative designed to provide direct connection and access to key technology leaders from the United States (San Jose/Silicon Valley) and the UK for emerging British Columbia high tech companies seeking investment, joint partnerships, mentorship and advisory opportunities. Kelowna is hosting the second annual metabridge event on June 10 and 11, 2010. Over the course of two days we show what BC has to offer as far as talent, infrastructure and lifestyle.

[Full details....](#)

Links and Events

June 9

Kelowna Chamber Luncheon with Jock Finlayson. Jock will share his latest forecast for British Columbia's economy.

June 10

Westbank Chamber Business After Hours at the Cove Lakeside Resort

June 11-12

Fat Cat Children's Festival.

A full schedule of events is in the June 6th Capital News.

July 19 - 27

Enviro 2010 Conference and Exhibition

Networking opportunity with guaranteed one-on-one pre-arranged business meetings.

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