

Resources for Farm Operators in the Central Okanagan



**CENTRAL
OKANAGAN**
ECONOMIC
DEVELOPMENT
COMMISSION

Contents

Market Research and Business Planning	3
Selling or Expanding Your Business	5
Business Consultants.....	5
Technical Expertise and Consultants	6
Financing.....	7
Funding & Support Programs.....	8
Regulatory Agencies	13
Industry Associations.....	15
Support Businesses	19
Publications	19
Find Local Food – Farmers Markets, Apps & Websites	19

Market Research and Business Planning

BC Ministry of Agriculture
www.gov.bc.ca/agri/

Agrifood Trade Service
www.ats-sea.agr.gc.ca

Agrifood Trade Service - Program, Marketing, and Trade Officers

<p>Jeff Lang A/Deputy Director 604-292-5866 jeffrey.lang@agr.gc.ca • Canadian Agricultural Partnership</p> <p>Elisa Au A/Senior Industry Development Officer 604-292-5885 elisa.au@canada.ca • Growing Forward 2: Business Development • Grains • Greenhouse and Field Vegetables • Ornamental • Tree Fruits • Diversity (Women and Youth) • Port/Transportation Infrastructure</p> <p>Philip Bergen Senior Industry Development Officer 604-292-5873 philip.bergen@agr.gc.ca • Growing Forward 2: Environment and Climate Adaptation • Water • Northern Issues</p>	<p>Sharan Evani Senior Industry Development Officer 604-292-5857 sharan.evani@agr.gc.ca • Alcoholic Beverages • Cannabis • Small Fruits • National Food Policy</p> <p>Janine Gyug Senior Industry Development Officer 604-292-5882 janine.gyug@agr.gc.ca • Growing Forward 2: Innovation • Bioproducts • Poultry • Indigenous • Public Trust</p> <p>Tracey Innes Senior Industry Development Officer 604-292-5874 tracey.innes@agr.gc.ca • Growing Forward 2: Biosecurity, Traceability and Food Safety • Bees and Honey • Organics</p> <p>Tyler Konings Industry Development Officer 604-292-5872 tyler.konings@canada.ca</p>	<p>Natalie Janssens Senior Industry Development Officer 604-292-5883 natalie.janssens@canada.ca • Growing Forward 2: Environment and Climate Adaptation • Dairy • Water • Labour • Northern Issues</p> <p>Emily MacKenzie Senior Industry Development Officer 604-292-5861 emily.mackenzie@agr.gc.ca • Growing Forward 2: Market Development • Red Meat • Seafood • Emergency Management • Market Access/Trade Agreements</p> <p>Faye Wu Senior Industry Development Officer 604-292-5867 faye.wu@agr.gc.ca • Food Processing • Natural Health Products and Functional Foods • Pet Food • Investment</p>
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[Planning for Business Success Online Farm Business Self-Assessment Tool](#)

This tool will provides producers across Canada with the first step in the business planning process. Producers will come away with a comprehensive assessment of their farm business practices, priorities, key goals and ultimately, an Action Plan as a starting point towards the farm's business plan.

[SmartFarmBC \(SFBC\)](#)

SmartFarmBC provides a wealth of resources to help farmers see the full potential of their farm, delivering best practices or agricultural business growth. Guides to getting started, lists of funding sources, business management resources, and marketing succession planning and advisory services are just some of the resources available to help B.C.'s entrepreneurial green thumbs. Visit SmartFarmBC.ca to check out B.C.'s most comprehensive farm business management resource, or connect with them on Twitter: @SmartFarmBC

c/o Clint Ellison P.Ag.
BC Ministry of Agriculture
2501 14th Ave.
Vernon, BC V1T 8Z1
Tel. (250) 260-4613

BC Ministry of Agriculture Agri-Food Business Development Program Contacts

Brent Barclay	Prince George	250 614-7450
Clint Ellison	Vernon	250 260-4613
Jim Forbes	Kamloops	250 828-4513
Heather Freeman	Vernon	250 260-4629
Shawn Halter	Abbotsford	604 556-3054
Jill Hatfield	Courtenay	250 897-7518
Ken McAra	Kelowna	250 718-0592
John Stevenson	Smithers	250 847-6379
Lori Vickers	Dawson Creek	250 784-2559

For additional details go to the [Advisory Services tab](#) at www.smartfarmbc.ca.

Farm Business Advisory Services (FBAS)

The Farm Business Advisory Services program is designed to support basic financial analyses and specialized business planning to enable producers to make more informed decisions and strengthen their farm business.

c/o Clint Ellison P.Ag.
BC Ministry of Agriculture
2501 14th Ave.
Vernon, BC V1T 8Z1
Tel. (250) 260-4613, TF. 1-877-702-5585
Email: BCFBAS@gov.bc.ca

Investment Agriculture Foundation (IAF) Emerging Sectors Fund

The IAF provides funding for pilot projects and research that promote common initiatives to advance new and emerging sectors in agriculture.

Miriam Esquitin, Emerging Sectors Specialist
PO Box 8248
Victoria, BC V8W 2Z7
Tel. (778) 355-2663

National Research Council Industrial Research Assistance Program (NRC-IRAP)

NRC-IRAP provides technical and business advisory services to farms and agricultural processors developing new technologies or innovations.

Jan Langton and Maureen Hatanaka, Industry Technology Advisors
1405 St. Paul St., Suite #201
Kelowna, BC V1Y 2E4
Tel. (250) 712-4304 (Jan Langton)
Tel. (250) 712-4303 (Maureen Hatanaka)

Community Futures Development Corporation (CFDC)

Community Futures Development Corporation provides a wide array of services and financing. The CFDC self-employment program provides financial assistance, workshops in sales, marketing, bookkeeping and finances, and coaching and mentoring for those wishing to start their own business.

Larry Widmer, General Manager
The Landmark Technology Centre
#110 – 1632 Dickson Avenue
Kelowna, BC V1Y 7T2
Tel. (250) 868-2132

Selling or Expanding Your Business

OpportunitiesBC, a provincial government database, connects foreign investors with business sectors including agricultural and food processing, wineries, tourism and accommodation. Business opportunities must worth at least \$100,000 and provide an economic benefit to the local community. www.opportunitiesbc.ca

FARMSinBC.com | Farms for Sale in BC

FARMSinBC.com specializes and offers a competitive edge in purchasing and selling Agricultural Real Estate across *British Columbia*.

Business Consultants

Individual Consultants

Business consultants are available in the Central Okanagan to work one-on-one with farm operators on a fee-for-service basis. Please contact the Central Okanagan Economic Development Commission for names and contact information of potential consultants (250) 469-6280.

BC Farm Business Advisory Services

The Farm Business Advisory Services program through the BC Ministry of Agriculture is designed to support basic financial analyses and specialized business planning to enable producers to make more informed decisions and strengthen their farm business. Benefits include: Improving your understanding of your financial situation; getting your farm's performance benchmarked and; receiving assistance with planning the development of your farm business. For a list of eligible BC Farm Business Advisory Program consultants and to view program details visit <http://www2.gov.bc.ca/gov/content/industry/agriculture-seafood/programs/business-planning/business-knowledge-strategic-adaptation/farm-business-advisory-services>.

Technical Expertise and Consultants

Consultants with specific technical expertise in agriculture, engineering, natural resources, the environment, and forestry can be found by contacting the four professional licensing bodies in BC.

[BC Institute of Agrologists \(BCIA\)](#)

Tel. (877) 855-9291

Email: p.ag@bcia.com

[Association of BC Professional Foresters \(ABCPF\)](#)

Tel. (604) 887-8027

Email: info@abcfp.ca

[Association of Professional Engineers and Geoscientists of BC \(APEGBC\)](#)

Tel. (888) 430-8035

Email: apeginfo@apeg.bc.ca

[College of Applied Biology of BC \(CAB-BC\)](#)

Tel. (250) 383-3306

Email: cab@cab-c.org

Financing

<p><u>Farm Credit Canada</u> Amos Rossworm, Gianfelice Calabrese, Christina Litterick, Jonathan Blais 300- 1674 Bertram Street Kelowna, BC V1Y 9G4 Tel. (250) 470-5050 1-855-230-6821 www.Fccfinancing.ca</p>	<p><u>Business Development Bank of Canada</u> Martine Hickman 313 Bernard Avenue Kelowna, BC V1Y 6N6 (250) 470-5127</p>
<p><u>Canadian Imperial Bank of Commerce</u> Kris Smart (Kelowna Office) 2107 Harvey Avenue Kelowna, BC V1Y 9X4 Tel. (250) 470-1650 ext 447</p>	<p><u>Canadian Imperial Bank of Commerce</u> Les Slimmon (Vernon office) 328 Bernard Ave Kelowna, BC V1Y 6N5 Tel. (250) 260-6300 x 449</p>
<p><u>Royal Bank of Canada</u> Robin Smith - (250) 868-4206 Ryan Sirianni – (250) 490-4420 102 - 1665 Ellis Street Kelowna, BC V1Y 2B3</p>	<p><u>BMO (Bank of Montreal)</u> Mark Johnson (250) 861-1605 James Dusik (250) 979 1070 Jennifer Lahn (250) 861-1781 294 Bernard Avenue Kelowna, BC V1Y 6N4</p>
<p><u>Scotia Bank</u> Meagan Beattle 488 Bernard Ave Kelowna, BC V1Y 6N7 (250) 212-0555</p>	<p><u>TD Canada Trust Agricultural Services</u> 1633 Ellis Street, Unit 100 Kelowna, BC V1Y 2A8 Jeremy.siddall@td.com (250) 763-4241 ext. 305 (250) 681-4656 cell</p>
<p><u>Farm Debt Mediation Service</u> As a farmer having trouble meeting your financial obligations, you may be able to use the services of a mediator. You and your creditor can meet in a neutral setting to find a mutually acceptable solution.</p>	<p><u>Agricultural Credit Corporation</u> ACC offers low cost operating loans to producers across Canada. 660 Speedvale Avenue West, Suite 201 Guelph, ON N1K 1E5 Tel: 1-519-766-0544 Toll Free: 1-888-278-8807</p>

Funding & Support Programs

[AgPal](#)

AgPal is a website that allows BC Farmers to find all programs and services offered by the federal and provincial governments in one place. The site includes information and links to application details for approximately 70 federal and provincial grants to fund a variety of ventures. These include programs to assist B.C. food producers in reaching new markets, adopting new technology and developing more sustainable operations, as well as accessing insurance programs for weather-related losses.

[AgriService BC](#)

Providing funding, tools, webinars and services to help your business succeed

[BC Agriculture and Seafood Programs](#)

Agriculture and seafood producers and processors can access programs and funding to support their businesses.

[Canadian Agricultural Partnership](#)

The partnership offers enhanced programs for market development, agri-technology and on-farm and processor food safety, as well as continuing climate adaptation, the Environmental Farm Plan program and business-development services. New programs will target knowledge transfer from agricultural leaders to new farmers, as well as a continued suite of support services to prepare and support new entrants. The partnership replaces Growing Forward 2, the five-year federal-provincial agreement that ended March 31, 2018.

Federally-funded activities and programs to support sector growth focus on three key areas:

1. Growing trade and expanding markets - \$297 million
2. Innovative and sustainable growth in the sector - \$690 million
3. Supporting diversity and a dynamic, evolving sector - \$166.5 million

[AgriMarketing Program: National Industry Association](#) – Funding provided will assist industry associations address a market access issue, develop a new market, or expand or maintain an existing market, through activities such as: industry-wide advertising and promotion, exploratory missions, market research, participation in industry meetings or trade shows. Open to not-for-profit organizations in the agriculture, agri-food, agri-based products sector, including fish and seafood, operating on either a national or regional basis.

[AgriMarketing Program: Small and medium-sized enterprises](#) – Funding provided will assist for-profit organizations expand into international markets through activities such as marketing and advertising, food service promotions, trade seminars, technical training for buyers, market development. Open to for-profit organizations operating in the agriculture, agri-food, agri-based products sector, including fish and seafood, such as businesses and corporations, co-operatives, and Indigenous organizations.

AgriCompetitiveness Program

A five-year, up to \$20.5 million program to assist industry-led efforts to provide producers with information needed to build capacity and support the sector's development. Funding will support sector-led activities such as farmer-oriented seminars, and conferences that identify industry best practices and build the capacity of the sector, farm business management, farm safety information and tools, as well as activities which raise agricultural awareness. Open to not-for-profit organizations including associations in Canada and Indigenous organizations.

AgriScience Program – Clusters: Funding provided will support industry-led and commodity specific science and research projects that address priority themes and horizontal issues, and coordinate research activities across Canada. Clusters are required to address environment and climate change issues unique to their sector and are encouraged to support research dissemination, extension and decision support tools for producers. Open to not-for-profit organizations, Indigenous groups in the agriculture, agri-food, agri-based products sector. Note: Application intake for the Clusters component has now closed.

AgriScience Program – Projects: Funding provided will support specific shorter-term science projects to help industry overcome challenges and address fiscal barriers experienced by small and emerging sectors. Project activities must address key industry and government priorities. Open to not-for-profit organizations and for-profit organizations, Indigenous groups in the agriculture, agri-food, agri-based products sector.

AgriInnovate Program

A five-year, up to \$128 million initiative to accelerate the demonstration, commercialization, and/or adoption of innovative agri-based products, technologies, processes or services that increase agri-sector competitiveness and sustainability. The program will provide repayable contributions on projects that:

- demonstrate a recently proven innovation
- adopt new or world-leading agricultural products, technologies or services in clean technology, automation or robotics, and precision agriculture
- introduce significant improvement to the value-added sector
- provide new opportunities, or expand existing export opportunities

Open to for-profit organizations operating in the agriculture, agri-food, agri-based products sector such as businesses and corporations, co-operatives, and Indigenous organizations.

AgriDiversity Program

A five-year, up to \$5 million initiative to help under-represented groups in Canadian agriculture, including youth, women, Indigenous Peoples, and persons with disabilities to fully participate in the sector. Open to not-for-profit organizations including associations in Canada, Indigenous organizations, and Official Language Minority Communities. It will strengthen the sector and build its capacity by:

- helping diverse groups to develop their skills to take a greater leadership role
- building the entrepreneurial capacity and business skills of under-represented groups (such as Indigenous communities, youth, women and persons with disabilities)

- facilitating the sharing of industry experience, best practices and knowledge, to help under-represented groups to manage transformation
- strengthening the sector by incorporating the views of a more diverse set of industry players

AgriAssurance Program: National Industry Association – Funding provided will assist industry associations develop assurance systems, standards or tools, such as: food safety, animal and plant health surveillance, animal welfare, environmental sustainability, traceability, quality standards, market attributes, food defense, and system integration. Not-for-profit organizations in the agriculture, agri-food, agri-based products sector, including fish and seafood, can apply under this component.

AgriAssurance Program: Small and medium-sized enterprises – Funding provided will assist for-profit organizations obtain third-party certification when it is required to meet an export opportunity. Open to for-profit organizations operating in the agriculture, agri-food, agri-based products sector, including fish and seafood, such as businesses and corporations, co-operatives, and Indigenous organizations.

Western Diversification Program Funding Opportunities

Western Economic Diversification Canada (WD) welcomes applications for funding under the Western Diversification Program (WDP). The WDP is a part of the programs and services offered by WD, which support western enterprises to innovate, compete, and engage in international business. Funding is provided to **not-for-profit** organizations.

Agriculture and Agri-Food Canada Programs and Services

A number of programs are available for the agriculture sector.

Canadian Agricultural Loans Act (CALA) Program

A loan guarantee program designed to increase the availability of loans to farmers and agricultural co-operatives. Farmers can use these loans to establish, improve, and develop farms, while agricultural co-operatives may also access loans to process, distribute, or market the products of farming.

CAP: Canada-BC Agri-Innovation Program

The Canada-BC Agri-Innovation Program encourages entrepreneurs and tech-leaders in B.C. by supporting projects that advance innovation and competitiveness, including:

- investments in applied science for major sector commodities;
- improved support for minor sector commodities and emerging/transformational areas including agri-tech;
- enhanced efforts in clean growth, environment and climate change;
- accelerating the growth of the sector, particularly in the agrifood and value-added food processing sectors; and
- strengthening knowledge transfer and adoption.

Farm Debt Mediation Service (FDMS)

The Farm Debt Mediation Service offers financial counselling and mediation services to farmers who are having difficulties meeting their financial obligations. It is a free and voluntary service for both producers and for creditor(s). The service helps bring producers and their creditor(s) together with a mediator in a neutral forum to reach a mutually acceptable solution.

FCC Agribusiness and Agri-Food Division

Provides specialized financial services, products and resources for businesses that support primary producers on both sides of the farm gate.

FCC Crop Input Financing

FCC provides you with crop input financing through your local participating retailer.

FCC Equipment Financing

Finance new or used equipment through hundreds of dealerships across Canada.

FCC Farm Financing

Work with Canada's leading lender to agriculture. Apply for a loan to start, venture capital, expand or improve your farm-related business.

Food and Beverage Processing Initiative

An initiative of the Agri-Food Futures Fund. \$1.5 million have been allocated to assist with development of the food, beverage and nutraceutical processing industry.

Investment Agriculture Foundation of BC

Invests federal and provincial funds in innovative projects to offer a variety of programs to assist the agriculture and food processing industries in BC. Whether you're interested in pursuing a local marketing or export opportunity, enhancing environmental sustainability or developing a new product or process, funding is available to help turn your idea into reality. Funding is not available for farm/business start-up or expansion.

Funding Opportunities:

- Agri-Food Futures Fund
- Agriculture and Agri-Food Adaptation Programs
- Agri-Food Environment Initiative
- BC Agriculture & Food Climate Action Initiative
- BC Grow Local Program
- Food & Beverage Processing Initiative
- Agricultural Area Planning Program
- CAP: Canada-BC Agri-Innovation Program

Price Pooling Program (PPP)

Provides marketing agencies and producers with a price guarantee for eligible products, as a form of security to assist and encourage cooperative marketing.

Western Innovation (WINN) Initiative

WINN is a \$100 million five-year federal initiative that offers repayable contributions for small- and medium-sized enterprises (SMEs) with operations in Western Canada to move their new and innovative technologies from the later stages of research and development to the marketplace. Under WINN, eligible western Canadian SMEs can apply for funding to support a wide range of commercialization activities.

A HEAD START FOR NEW FARMERS IN THE CENTRAL OKANAGAN

The **Central Okanagan Community Farm Society** has created an incubator farms program for new farmers. An incubator farm provides a new farmer with affordable access to a small plot of land, limited equipment, and mentorship from experienced farmers in order to teach the skills necessary for farming as an independent business venture. Participants are educated through hands-on instruction at community farms, through field days and seminars, participation at fairs and public events, and through social media.

Interested individuals should email grow.feed.teach@gmail.com or message via facebook <https://www.facebook.com/grow.feed.teach/>

They are also interested in mentors to assist with this project so if you are an existing farmer who may be able to lend a hand as a mentor, they would love to hear from you!

Regulatory Agencies

Food Safety

[Canadian Food Inspection Agency \(CFIA\)](#)

CFIA provides a number of services. Besides providing inspection services for food safety, it also provides assistance to agricultural enterprises wishing to import foreign plants and animals, and guidelines on food labeling.

1905 Kent Road
Kelowna, BC
Tel. (250) 470-4884

[Interior Health Authority](#)

IHA provides testing and analysis of water quality to assure its potability for both direct human consumption and also for use in the production and processing of food products.

Elizabeth Sigalet, Manager, Drinking Water
519 Columbia Street
Kamloops, BC V2C 2T8
Tel. (250) 851-7338

[BC Centre for Disease Control \(BCCDC\)](#)

The Food Protection Services division of the BCCDC is responsible for issuing licenses for the processing meat and related products by abattoirs.

Lynn Wilcott, Program Director
Food Protection Services
655 12th Ave. W., Main Floor
Vancouver, BC V5Z 4R4
Tel. (604) 707-2440

Land Use and Taxation

[Agricultural Land Commission \(ALC\)](#)

The ALC is the province's governing and regulatory agency over the use of land within the Agricultural Land Reserve (ALR). If you need information on what is a permissible use of agricultural land, wish to subdivide it, add or remove soil, or remove land from the ALR, you must contact the ALC.

Martin Collins, Regional Planner (Okanagan)
133 – 4940 Canada Way
Burnaby, BC V5G 4K6
Tel. (604) 660-7021

BC Assessment Authority (BCAA)

BCAA is the property assessment authority in BC. The BCAA determines whether an agricultural property is to be taxed as having farm status or not. If you wish to apply for farm status for your agricultural land, you must contact the BCAA.

Evelin Irons
202- 1500 Hardy St. Kelowna, BC V1Y 8H2
Tel. (250) 763-8300

Municipalities

The City of Kelowna, and the Districts of Lake Country and West Kelowna have dedicated staff particularly for agricultural properties and lands. If you are seeking to build or develop on agricultural land in these jurisdictions, these are the first points of contact with their planning departments.

City of Kelowna

Greg Sauer, Planner
1435 Water Street
Kelowna, BC V1Y 1J4
Tel. (250) 469-8586

District of West Kelowna

Mark Roberts, Planner
2760 Cameron Road
West Kelowna, BC v1Z 2T6
Tel. (778) 797-1000

Regional District of Central Okanagan

Ron Fralick, Manager of Planning
1450 K.L.O. Road
Kelowna, BC V1W 3Z4
Tel. (250) 469-6229

District of Lake Country

Paul Wolanski, Planner
10150 Bottom Wood Lake Road
Lake Country, BC V4V 2M1
Tel. (250) 766-6674

District of Peachland

Planning and Development Services
5806 Beach Avenue
Peachland, BC VOH 1X7
(250) 767-2647

Industry Associations

[AgSafe BC](#)

AgSafeBC is committed to creating a safer work environment for British Columbia's agricultural, landscaping and associated industries. Their mandate is to develop and provide health and safety services. With the help of Safety Consultants and Advisors across the province, they provide site-specific health and safety programs, training courses, resource materials and advice. They offer the Certificate of Recognition program created to reward agricultural employers who successfully pass a series of audits attesting to achievement of a high standard in health and safety. Contact 1-877-533-1789 for more information.

[BC Agricultural Council \(BCAC\)](#)

The BCAC represents over 14,000 farmers and ranchers in the province of BC, and close to thirty farm sector associations. It is mandated to advocate on issues for its members, proactively communicate to the public on agricultural matters, and provide member services, including programs and funding to enhance their ability to compete, innovate and maintain viability. An extensive document library exists on their website providing information for the agriculture sector.

[BC Agritourism Alliance \(BCATA\)](#)

BCATA is an association of agritourism operators in the province of BC. Besides promoting the industry's interests, it also certifies agritourism operators and provides an insurance program in conjunction with Capri Insurance. It also works with the BC Ministry of Transportation to provide a signage program along highways in the province.

[BC Association of Agricultural Fairs and Exhibitions](#)

A provincial association that represents agricultural fairs, exhibitions, festivals and related events, and increases awareness of BC agriculture through alliances with other organizations.

[BC Association of Farmers Markets](#)

The BC Association of Farmers' Markets (BCAFM) represents farmers' markets throughout the Province. To become a member, vendors at the market must make, bake or grow the products and then sell them at the market.

[BC Cherry Growers Association](#)

Their mission is to increase research and development of cherry production. Other services to members include an online horticultural forum, orchard listings for employment, classified advertising, and marketing directory to help buyers of all kinds find the fruit they are looking for.

Coordinator: Erin Carlson (inquiries, proposals, industry liaison, website)
Tel: 250-488-7448
Email: erin@bccherry.com
or
membership@bccherry.com
admin@bccherry.com

BC Chicken Marketing Board

The Association acts as a liaison between the chicken growers, other branches of the chicken industry and the government.

Tel: 604-859-2868

E-mail: info@bcchicken.ca

BC Co-Packer Finder

The SSFPA* and BCFPA* have created the BC Co-Packer Finder, an online database tool, to connect co-packers with food processors needing their services. The BC Co-Packer Finder allows a food processor to check off specific criteria for their needs. It then matches them with a list of businesses, like yours, who may be able to support their requirements. The ability to provide your detailed profile for the database tool will make your sales efforts more efficient, so that the right people can find you. To get in the database [complete your profile](#). Inquiries can be directed by email to tanya@bcfpa.ca or call 604-371-4245.

BC Dairy Association

The Association is dedicated to increasing consumption of milk in BC and delivering innovative nutrition education programs to British Columbia. The Association supports BC dairy producers with programs and initiatives to promote a vibrant and sustainable industry that supplies the best quality milk to consumers.

BC Egg Marketing Board

Improving business analytics to bring breeders, egg producers, graders and marketers closer together, with the kind of real-time information they all need to be the best at what they do.

Tel: (604) 556-3348

Email: bcemb@bcegg.com

BC Fruit Growers Association (BCFGA)

The BCFGGA represents all tree fruit growers in BC at the BC Agricultural Council.

Glen Lucas, General Manager

880 Vaughan Avenue

Kelowna, BC V1Y 7E4

Tel. (250) 762-5226

Email: info@bcfga.com

BC Grape Growers Association (BCGGA)

The BCGGA represents all grape growers in BC at the BC Agricultural Council. This includes both table and wine grapes.

Connie Bielert, Executive Director

Box 2462, Stn. R Kelowna, BC V1X 6A5

Tel. (877) 762-4652

BC Milk Marketing Board

The British Columbia Milk Marketing Board has the authority to promote, control and regulate the production, transportation, packing, storing and marketing of milk, fluid milk and manufactured milk products within British Columbia.

Tel: 604-556-3444

Email: info@milk-bc.com

BC Wine Grape Council

The BC SWP identifies and promotes sustainable practices for grape growing, wine production, and winery hospitality services that will support a viable, competitive and continually improving wine industry in British Columbia.

Tel: 250-767-2534

Email: bcwgc@shaw.ca

BC Wine Institute (BCWI)

The BC Wine Institute promotes is responsible for marketing the Wines of British Columbia brand and acting as the voice of BC's wine industry and advocating to government on wine industry issues on behalf of its members. Tel. 1-800-661-2294

Canadian Association of Farm Advisors (CAFA) Inc

CAFA is a national, non-profit professional umbrella organization dedicated to assisting farm families and farm businesses by increasing the skills and knowledge of farm advisors and consultants.

Tel. (306) 466-2294 or 1-877-474-2871

Email: info@cafnet.com

Certified Organic Association of BC (COABC)

The COABC represents all certified organic growers in BC at the BC Agricultural Council. It also regulates and provides inspection services to organic farmers and processors in the province of BC.

Tel. (250) 260-4429

Email: office@certifiedorganic.bc.ca

Farm Management Canada

A national umbrella for Canadian farm business management activity, devoted exclusively to the development and delivery of education through events, conferences and webinars, advanced business management information, tools and resources to position Canada's farmers for success.

FIOSA-MIOSA Safety Alliance of BC

Based in Chilliwack, BC, the FIOSA-MIOSA is a not for profit industry organization that seeks to address challenges and opportunities specific to food & beverage processing and manufacturing and to set industry standards for health and safety.

Tel: (604) 858-9979

Email: safety@fmiosa.com

[Oliver Osoyoos Wineries Association \(OOWA\)](#)

The Oliver Osoyoos Wine Association consists of 23 wineries, united in drawing recognition to the superb terroir of their region—the most prime wine growing region in Canada. Rich with enchanting natural beauty, the region stretches from just south of the McIntyre Bluff to the US border.

[Small Scale Food Processors' Association \(SSFA\)](#)

The SSFA promotes the interests of small scale and cottage food processors in the province. It also provides food safety training.

Tel. (866) 547-7372

Email: info@ssfpa.net

[South Okanagan Wineries Association \(SOWA\)](#)

South Okanagan Wineries Association is a non-profit organization representing the geographical wine region beginning at McIntyre Bluff to the border at Osoyoos in the Okanagan Valley British Columbia. Founded in 2007, their mission is to develop and expand the grape and wine industry in Oliver Osoyoos through education and promotion.

[North American Farm Direct Marketing Association](#)

The North American Farmers' Direct Marketing Association (NAFDMA) advances the prosperity of its members and the farm direct marketing industry through networking, participation, education, and innovation.

[Young Agrarians](#)

Growing the next generations of farmers and food lovers in Canada! Young Agrarians is a partnership with FarmFolk CityFolk (a not for profit society that works to cultivate a local, sustainable food system). Young Agrarians is a grassroots initiative made up of agriculturalists and media conspirators intent on growing food sustainably. Inspired to build a network to celebrate, connect and recruit young farmers. The Young Agrarians are: young agriculturalists, farmers, urban farmers, market and community gardeners, community groups and academics, organizations and the public who want to ecologically rebuild, promote and inspire the *agriculture* of our Canada.

Tel: 1-888-730-0452

Email: theyoungagrarians@gmail.com and info@farmfolkcityfolk.ca

Support Businesses

[Container World](#)

A 40,000 square foot warehouse with 25,000 dedicated to long term wine and beverage storage, with security and temperature control technology. The company offers pickup and delivery services. Wineries may have their products shipped anywhere in the world.

[Green Tourism](#)

The Green Tourism program offers a third party assessment and recommendations to tourism businesses on how to make their operations more sustainable, while still delivering a high quality of service.

[Mobile Juicing](#)

mobilejuicing.com is a locally owned and operated mobile apple juicing business, making great tasting juice from your fruit. Their clean, professional service provides you with your pasteurized, packaged apple juice, ready for resale or personal use. They are HACCP certified.

[Soil Mate](#)

A business planning assistance service and farm to table social networking site pairing consumers with farmers, farmers' markets and wineries. The site allows farmers to blog, put up photo galleries, feed in social media similar to their own website.

Publications

[A-Z Guide for New Northern Farmers](#)

[FARMSinBC.com](#)

[AgriDigest Online](#)

[Farmwest](#)

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[Rooted in Strength - Mental Health Resource](#)

[BC Fruit Growers Magazine](#)

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Find Local Food – Farmers Markets, Apps & Websites

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